
**Republic of Moldova
Ministry of Transport and Road Infrastructure**

State Road Administration

LOCAL ROADS IMPROVEMENT PROJECT

OPENING OF FINANCIAL PROPOSALS

**Construction Supervision Services for
Road Improvement of Local Roads**

Reference No.: LRIP/CS/05

March 31, 2017

Contents

- 1. Minutes of the Evaluation Committee No. LRIP/CS/05
(original version).**
- 2. Minutes of the Evaluation Committee No. LRIP/CS/05
(translated version).**
- 3. Annex No. 1. Register of Attendance.**
- 4. Annex No. 2. Register of Prices.**

ȘEDINȚA COMITETULUI DE EVALUARE NR.02/2017

PROCES-VERBAL NR. LRIP/CS05/05/2017

31 martie 2017

or. Chișinău

Comitetul de Evaluare numit prin ordinul Ministrului Transporturilor și Infrastructurii Drumurilor (MTID) nr. 8 din 06.02.2015, prezent în următoarea componență:

Președintele Comitetului:

- Andrei CUCULESCU – Șef al Direcției dezvoltarea drumurilor, Ministerul Transporturilor și Infrastructurii Drumurilor.

Vicepreședintele Comitetului:

- Veaceslav TELEMAN – Director general interimar, Î.S. „Administrația de Stat a Drumurilor”.

Secretar:

- Serghei POLIȘCIUC – Director adjunct, Î.S. „Administrația de Stat a Drumurilor”.

Membrii Comitetului:

- Iurie PAȘA – Director adjunct, Î.S. „Administrația de Stat a Drumurilor”;
- Ion DRUCEC – Director adjunct, Î.S. „Administrația de Stat a Drumurilor”;
- Radu ROGOVEI – Șef adjunct al Direcției dezvoltarea drumurilor, Ministerul Transporturilor și Infrastructurii Drumurilor;

Invitați:

- Patrick TREACY - Expert Internațional în achiziții, Roughton International Ltd;
- Diana LUPU – Șef al Serviciului procurări al Direcției investiții străine, Î.S. „Administrația de Stat a Drumurilor”.

ORDINEA DE ZI:

Servicii de Supervizare Tehnică a execuției Lucrărilor de Îmbunătățire a Drumurilor Locale

➤ Deschiderea Ofertelor Financiare

În urma evaluării efectuate de către Grupul de Experți a Ofertelor Tehnice depuse de Consultanții incluși pe Lista Scurtă, toți Consultanții au acumulat scorul tehnic minim necesar de calificare pentru evaluarea finală. Ulterior participanții au fost anunțați despre rezultatul evaluării tehnice și invitați la deschiderea Ofertelor Financiare, conform procedurii de achiziție.

Conform criteriilor de evaluare stipulate în documentul „Cerere de Ofertă” numai Ofertanții care acumulează un scor tehnic de cel puțin 75 puncte se califică pentru evaluarea financiară. În conformitate cu Clauza 23.2 din Instrucțiunile pentru Consultanți, defalcările punctajului tehnic au fost comunicate celor prezenți la ședința de deschidere după cum urmează:

| Criteriu / Subcriteriu | Numele Consultanțului | | | | | |
|---|--|------------------------------|--|--|--|--|
| | Dohwa Engineering Co. Ltd. (Republica Korea) | Gentek Consult Ltd. (Turcia) | Swedish National Road Consulting AB (Suedia) în asociere cu Search Corporation SRL (Romania) | Asocierea de companii H.P. Gauff Ingenieure GmbH & CO. KG - JBG - (Germania) și TEMELSU International Engineering Services Inc (Turcia); | Botek Bosphors Technical Consulting Corp. (Turcia) | AIC Progetti S.p.A. (Italia) în asociere cu Lotti Ingegneria S.p.A. (Italia) |
| i) Corespunderea metodologiei propuse raportată la Termenii de Referință | 22,500 | 22,625 | 22,625 | 22,667 | 22,250 | 22,375 |
| Metodologia | 20,250 | 20,250 | 20,250 | 20,250 | 20,250 | 20,250 |
| Planul de lucru | 1,125 | 1,125 | 1,125 | 1,167 | 0,875 | 0,875 |
| Organizarea și asigurarea cu personal | 1,125 | 1,250 | 1,250 | 1,250 | 1,125 | 1,250 |
| (ii) Calificările personalului cheie și competențele pentru proiect: | 60,992 | 58,267 | 52,225 | 58,450 | 60,267 | 61,067 |
| Șef de echipă | 14,925 | 13,800 | 12,200 | 13,800 | 11,400 | 15,000 |
| Inginer rezident/Reprezentant Managerul Proiectului | 15,000 | 15,000 | 10,500 | 13,800 | 15,000 | 15,000 |
| Diriginte de șantier No 1 | 8,867 | 7,000 | 8,550 | 9,700 | 10,000 | 8,867 |
| Diriginte de șantier No 2 | 8,600 | 8,867 | 7,000 | 9,400 | 8,867 | 8,600 |
| Diriginte de șantier No 3 | 8,600 | 8,600 | 9,400 | 9,150 | 10,000 | 8,600 |
| Expert de mediu | 5,000 | 5,000 | 4,575 | 2,600 | 5,000 | 5,000 |

| | | | | | | |
|--------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| (iii) Participarea experților locali | 6,716 | 5,970 | 9,254 | 5,970 | 2,736 | 6,716 |
| TOTAL | 90,208 | 86,862 | 84,104 | 87,087 | 85,253 | 90,158 |
| Clasament | 1 | 4 | 6 | 3 | 5 | 2 |

În urma deschiderii Ofertelor Financiare au fost anunțate prețurile oferite de către Consultanți, care sunt prezentate în tabel:

| Denumirea companiei | Punctajul Tehnic | Prețul la deschidere |
|--|------------------|---|
| 1. Dohwa Engineering Co., LTD (Korea) | 90.208 | 3 486 740,00 USD ce exclud toate taxele locale indirecte. (Valoarea estimată a taxelor locale indirecte este 389,310 USD) |
| 2. Gentek Consult LTD. (Turcia) | 86.862 | 4 405 606,00 USD ce exclud toate taxele locale indirecte. (Valoarea estimată a taxelor locale indirecte este 1 145 458,00 USD) |
| 3. Asocierea de companii Swedish National Road Consulting AB (Suedia) și Search Corporation SRL (România) | 84.104 | 2 913 800,00 USD ce exclud toate taxele locale indirecte. |
| 4. Asocierea de companii H.P. Gauff Ingenieure GmbH & CO. KG -JBG - (Germania) și TEMELSU International Engineering Services Inc (Turcia); | 87.087 | 4 747 640,00 EURO ce exclud toate taxele locale indirecte. |
| 5. Botek Bosphorus Technical Consulting Corp. (Turcia) | 85.253 | 3 372 120,00 USD ce exclud toate taxele locale indirecte. (Valoarea estimată a taxelor locale indirecte este 890 239,68 USD) |
| 6. Asocierea de companii AIC Progetti S.P.A. (Italia) și Lotti Ingegneria S.P.A. (Italia) | 90.158 | 808 500,00 EUR and 2 877 300,00 USD ce exclud toate taxele locale indirecte. (Valoarea estimată a taxelor locale indirecte este 35 820,00 EUR) |

S-a hotărât:

1. În scopul evaluării Ofertelor Financiare se desemnează Grupul de Experți în următoarea componență:
Confidential
2. Rezultatele evaluării Ofertelor Financiare vor fi prezentate într-un Raport de Evaluare Finală, care va fi prezentat Băncii Mondiale și Comitetului de Evaluare spre coordonare și aprobare.

MEMBRII COMITETULUI DE EVALUARE:

Andrei CUCULESCU



Veaceslav TELEMAN



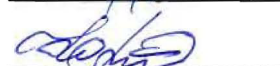
Serghei POLIȘCIUC



Ion DRUCEC



Iurie PAȘA

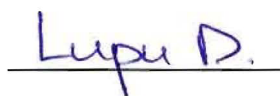


Radu ROGOVEI



INVITAȚI:

Diana LUPU



Patrick TREACY



THE EVALUATION COMMITTEE SESSION NO.02/2017
MINUTES NO. LRIP/CS05/05/2017

March 31, 2017

Chisinau

The Evaluation Committee appointed by the Minister of Transport and Road Infrastructure (MTRI) no. 8 of 06.02.2015, present as follow:

Chairman of the Board:

- Andrei CUCULESCU - Chief of road development Department, the Ministry of Transport and Road Infrastructure.

Deputy Chairman of the Committee:

- Veaceslav TELEMEN – Interim general director, State Road Administration.

Secretary:

- Serghei POLIȘCIUC - Deputy director, State Road Administration.

Members:

- Iurie PAȘA - Deputy director, State Road Administration;
- Ion DRUCEC – Deputy director, State Road Administration;
- Radu ROGOVEI – Deputy head of road development Direction, Ministry of Transport and Road Infrastructure.

Invitees:

- Patrick TREACY - International expert in procurement, Roughton International Ltd;
- Diana LUPU – Chief of procurement service, State Road Administration.

AGENDA:

Construction Supervision Services for Road Improvement of Local Roads

➤ Opening of Financial Proposals

After the evaluation by the Group of Experts of the Technical Proposals submitted by the shortlisted Consultants, all the Consultants accumulated the minimal technical score necessary to qualify for the final evaluation. Therefore, the Consultants were announced about the outcome of the technical evaluation and invited to the opening of the Financial Proposals, in accordance with the procurement procedure.

According to the evaluation criteria stipulated in the Request for Proposals, only the Consultants who accumulate a technical score of at least 75 points are qualified for the financial evaluation.

| Criteria / Subcriteria | Consultant's Names | | | | | |
|--|--|------------------------------|--|--|--|--|
| | Dohwa Engineering Co. Ltd. (Republic of Korea) | Gentek Consult Ltd. (Turkey) | JV between Swedish National Road Consulting AB (Sweden) and Search Corporation SRL (Romania) | JV between H.P. Gauff Ingenieure GmbH & CO. KG - JBG - (Germany) and TEMELSU International Engineering Services Inc (Turkey) | Botek Bosporus Technical Consulting Corp. (Turkey) | JV between AIC Progetti S.p.A. (Italy) and Lotti Ingegneria S.p.A. (Italy) |
| (i) Adequacy and quality of the proposed methodology, and work plan in responding to the Terms of Reference (TORs): | 22,500 | 22,625 | 22,625 | 22,667 | 22,250 | 22,375 |
| Methodology | 20,250 | 20,250 | 20,250 | 20,250 | 20,250 | 20,250 |
| Work Plan | 1,125 | 1,125 | 1,125 | 1,167 | 0,875 | 0,875 |
| Organization And Staffing | 1,125 | 1,250 | 1,250 | 1,250 | 1,125 | 1,250 |
| (ii) Key Experts' qualifications and competence for the Assignment: | 60,992 | 58,267 | 52,225 | 58,450 | 60,267 | 61,067 |
| Team Leader | 14,925 | 13,800 | 12,200 | 13,800 | 11,400 | 15,000 |
| Deputy Team Leader/Project Manager's Representative | 15,000 | 15,000 | 10,500 | 13,800 | 15,000 | 15,000 |
| Site Supervision Engineer No 1 | 8,867 | 7,000 | 8,550 | 9,700 | 10,000 | 8,867 |
| Site Supervision Engineer No 2 | 8,600 | 8,867 | 7,000 | 9,400 | 8,867 | 8,600 |
| Site Supervision Engineer No 3 | 8,600 | 8,600 | 9,400 | 9,150 | 10,000 | 8,600 |
| Environmental Safeguards Expert | 5,000 | 5,000 | 4,575 | 2,600 | 5,000 | 5,000 |

| | | | | | | |
|--|---------------|---------------|---------------|---------------|---------------|---------------|
| (iii) Participation by nationals among proposed Key Experts | 6,716 | 5,970 | 9,254 | 5,970 | 2,736 | 6,716 |
| TOTAL | 90,208 | 86,862 | 84,104 | 87,087 | 85,253 | 90,158 |
| Rank | 1 | 4 | 6 | 3 | 5 | 2 |

After the opening of the Financial Proposals, the following prices were announced by the Consultants:

| Company | Technical Score | Price at opening (EUR) |
|--|------------------------|--|
| 1. Dohwa Engineering Co., LTD (Korea) | 90.208 | 3 486 740,00 USD excluding all indirect local taxes. (The estimated amount of local indirect taxes is 389,310 USD) |
| 2. Gentek Consult LTD. (Turkey) | 86.862 | 4 405 606,00 USD excluding all indirect local taxes. (The estimated amount of local indirect taxes is 1 145 458,00 USD) |
| 3. JV between Swedish National Road Consulting AB (Sweden) and Search Corporation SRL (Romania) | 84.104 | 2 913 800,00 USD excluding all indirect local taxes. |
| 4. JV between H.P. Gauff Ingenieure GmbH & CO. KG - JBG - (Germany) and TEMELSU International Engineering Services Inc (Turkey); | 87.087 | 4 747 640,00 EURO excluding all indirect local taxes. |
| 5. Botek Bosphorus Technical Consulting Corp. (Turkey) | 85.253 | 3 372 120,00 USD excluding all indirect local taxes. (The estimated amount of local indirect taxes is 890 239,68 USD) |
| 6. JV between AIC Progetti S.P.A. (Italy) and Lotti Ingegneria S.P.A. (Italy) | 90.158 | 808 500,00 EUR and 2 877 300,00 USD excluding all indirect local taxes. (The estimated amount of local indirect taxes is 35 820,00 EUR) |

The Evaluation Committee has decided:

- To appoint the following Group of Experts: **Confidential**
for the evaluation of the Financial Proposals;
- The results of the Financial Proposals evaluation shall be presented in a Final Evaluation Report to the World Bank and to the Evaluation Committee for further coordination and approval.

MEMBERS OF THE EVALUATION COMMITTEE:

Andrei CUCULESCU _____

Veaceslav TELEMAN _____

Serghei POLIȘCIUC _____

Ion DRUCEC _____

Iurie PAȘA _____

Radu ROGOVEI _____

INVITEES:

Diana LUPU _____

Patrick TREACY _____





Local Roads Improvement Project

Construction Supervision Services for Road Improvement of Local Roads

Financial Proposals Opening

31 March, 2017, 10:15 a.m. local time

Register of Attendance

| No. | Name | Company | Signature |
|-----|-------------------|----------------------------|---|
| 1 | CHOTI, MARK | DOHWA |  |
| 2 | Chiosa Constantin | Gauff Ingenieure |  |
| 3 | Borden Ruesbe | Progetti |  |
| 4 | Serdar Uchoe | Proiectzais Pcm (DOHWA) |  |
| 5 | | | |
| 6 | | | |
| 7 | | | |

SRA's Representative:

Name: Goberi CristinaSignature: 

Local Roads Improvement Project
Construction Supervision Services for Road Improvement of Local Roads

Financial Proposals Opening

March 31, 2017, 10:15 a.m. local time

Register of Prices

| Name of the Company | Technical Score | Price at the opening |
|--|-----------------|---|
| 1. Dohwa Engineering Co., LTD (Korea) | 90.208 | 3 486 740,00 USD excluding all indirect local taxes . (The estimated amount of local indirect taxes is 389.310 USD) |
| 2. Gentek Consult LTD. (Turkey) | 86.862 | 4 405 606,00 USD excluding all indirect local taxes . (The estimated amount of local indirect taxes is 1 145 458,00 USD) |
| 3. JV between Swedish National Road Consulting AB (Sweden) and Search Corporation SRL (Romania) | 84.104 | 2 913 800,00 USD excluding all indirect local taxes . |
| 4. JV between H.P. Gauff Ingenieure GmbH & CO. KG - JBG - (Germany) and TEMELSU International Engineering Services Inc (Turkey); | 87.087 | 4 747 640,00 EURO excluding all indirect local taxes. |
| 5. Botek Bosphorus Technical Consulting Corp. (Turkey) | 85.253 | 3 372 120,00 USD excluding all indirect local taxes. (The estimated amount of local indirect taxes is 890 239,68 USD) |
| 6. JV between AIC Progetti S.P.A. (Italy) and Lotti Ingegneria S.P.A. (Italy) | 90.158 | 808 500,00 EUR and 2 877 300,00 USD excluding all indirect local taxes. (The estimated amount of local indirect taxes is 35 820,00 EUR) |

SRA's Representative:

Name: Gabrie Cristina

Signature: 